



FINANCING DETAILS



Effective Program Dates 2/1/17 - 7/31/17 Consumer Installment Program Disclosures

Installment Promo Name: 7.99% for 24 Months [8.63% APR*]

*Example: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 24 monthly payments of \$341.38 each. Interest Rate is 7.99% [ANNUAL PERCENTAGE RATE is 8.63% (E)].

Note: The above financing programs are offered by Sheffield Financial, a Division of Branch Banking and Trust Company, Member FDIC. Subject to credit approval. Approval, and any rates and terms provided, are based on credit worthiness. Other financing offers are available. See your local dealer for details. Rate advertised is based on minimum bureau risk score of 675. Minimum Amount Financed \$1,500; Maximum Amount Financed \$25,000. Other qualifications and restrictions may apply. An origination fee of \$50 will be added to the amount financed in the above example. Financing promotions void where prohibited. Offer effective on eligible and qualified units purchased from a participating Sheffield dealer. See dealer for product eligibility and qualifications between 2/1/2017 and 7/31/2017. Offer subject to change without notice. ["E" means estimate.]

Installment Promo Name: 7.99% for 36 Months 8.43% APR*

*Example: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 36 monthly payments of \$236.52 each. Interest Rate is 7.99% [ANNUAL PERCENTAGE RATE is 8.43% (E)].

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Installment Promo Name: 8.99% for 48 Months [9.33% APR*]

*Example: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 48 monthly payments of \$187.81 each. Interest Rate is 8.99% [ANNUAL PERCENTAGE RATE is 9.33% (E)].

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Installment Promo Name: 9.99% for 60 Months [10.27% APR*]

*Example: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 60 monthly payments of \$160.35 each. Interest Rate is 9.99% [ANNUAL PERCENTAGE RATE is 10.27% (E)].

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Installment Promo Name: 10.99% for 36 Months [11.44% APR*]

*Example: Tier A and B Customers: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 36 monthly payments of \$247.09 each. Interest Rate is 10.99% [ANNUAL PERCENTAGE RATE is 11.44% (E)].

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Installment Promo Name: 12.99% for 36 Months [13.44% APR*]

*Example: Tier C - below Customers: On a purchase where the Amount Financed is \$7,500, your Down Payment is \$0 with 36 monthly payments of \$254.29 each. Interest Rate is 12.99% [ANNUAL PERCENTAGE RATE is 13.44% (E)].

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